

Take The Chance To Reach New Trade Partners – Buyers Missions

You can take the chance to reach new trade partners by participating in **buyers mission programs**. Within these programs, foreign visitors participate in **B2B meetings** in Turkey **without any accommodation expenses**. Buyers mission programs are organized in a wide range of sectors from agriculture to machinery under the coordination of the Ministry of Trade.

Concerning the program, we would like to take attention for the followings:

- Buyer Mission Programs roughly include general briefings, **bilateral meetings** with manufacturers and visits to the fair stands or/and production facilities.
- Participating companies should be interested in **importing from Turkey**.
- It is required that, company representatives are in positions of decision making and preferably communicate in English (or French/German)
- In case of decision to participate to the program we kindly request from the participant **to inform us about products of their interest** and, to follow the program schedule and avoid decision changes just before the event as much as possible.
- The companies who have **representative offices** in Turkey or have **already participated to the same event** in organization of the Ministry of Trade **are not encouraged to take part**.

To be able to apply to the buying mission program please kindly fill out the Application Form and return it to ljubljana@ticaret.gov.tr by the given deadlines.

#	EXHIBITON / EVENT	CITY	DATE	EXHIBITION ORGANİZER	SECTORS	PROGRAM	APPLICATION DEADLINE	ELIGIBILITY
1	Konya Agriculture Fair http://konyaagriculture.com/fair-info or http://konyaagriculture.com/	Konya	19-23 March 2019	Tüyap Konya Fuarçılık A.Ş.	Agriculture	18 Mar: Arrival, 19 Mar: B2Bs and Briefing, 20 Mar: Visit to Fair, 21 Mar: Departure	7 March 2019	Firms only
2	MARBLE 2019 – International Natural Stone and Technologies Fair https://marble.izfas.com.tr/index.php/en/	İzmir	27-30 March 2019	İZFAŞ - İzmir Fair Services Cultural and Art Affairs Trade Inc.	Marble	26 Mar: Arrival, 27 Mar: B2Bs and Briefing, 28 Mar: Visit to Fair, 29 Mar: Departure	13 March 2019	Firms only

#	EXHIBITON / EVENT	CITY	DATE	EXHIBITION ORGANIZER	SECTORS	PROGRAM	APPLICATION DEADLINE	ELIGIBILITY
3	Intertraffic İstanbul 2019 www.intertraffic.com/en/istanbul/	İstanbul	10-12 April 2019	UBM NTSR Fuar ve Gösteri Hizmetleri A.Ş.	Traffic Management, Infrastructure, Park Systems	9 Apr: Arrival, 10 Apr: B2Bs and Briefing, 11 Apr: Visit to Fair, 12 Apr: Departure	22 March 2019	Firms, Associations and Institutions
4	Co-Matching Bilateral Business Talks Event Contact: mert@koto.org.tr	Kocaeli	17-18 April 2019	Kocaeli Chamber of Industry	Industry	16 Apr: Arrival, 17 Apr: B2Bs and Briefing, 18 Apr: Visit to Fair, 19 Apr: Departure	25 March 2019	Firms only
5	BIOEXPO Fairs- BIOTECNICA Fair, ANALYTECH Fair, PHARMANEXT Fair ve CLEANROOM Fair www.expobiotecnica.com/index.php?language_code=en	İstanbul	17-19 April 2019	Akdeniz Reklamcılık Tanıtım Hizmetleri ve Ticaret A.Ş.	Pharmacy, Analysis and Laboratory Technology Equipments	16 Apr: Arrival, 17 Apr: B2Bs and Briefing, 18 Apr: Visit to Fair, 19 Apr: Departure	25 March 2019	Firms, Associations and Institutions
6	SHOEXPO 2019 – 45 th Footwear and Bags Fair https://shoexpo.izfas.com.tr/home	İzmir	24-26 April 2019	İZFAŞ Fuarcılık Hizmetleri Kültür ve Sanat İşleri Tic. A.Ş.	Shoe	23 Apr: Arrival, 24 Apr: B2Bs and Briefing, 25 Apr: Visit to Fair, 26 Apr: Departure	4 April 2019	Firms only
7	Konya Construction Fair 2019 http://tuyap.com.tr/en/konya	Konya	25-28 April 2019	Tüypap Konya Fuarcılık A.Ş.	Construction	24 Apr: Arrival, 25 Apr: B2Bs and Briefing, 26 Apr: Visit to Fair, 27 Apr: Departure	4 April 2019	Firms only

Ljubljana, 5 March 2019